



The Conservatory



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Diamond Elegance Wedding Package 2021



The Conservatory at Waterstone is a beautiful historic building featuring brick walls and a brick walkway throughout. On the main level, there is a spacious, open room with several seating areas. The entry contains a room perfect for gifts and a guest sign-in book. Outside, a covered balcony overlooks a peaceful garden with a seating area. You will love the warmth and beauty of the Conservatory from the moment you arrive.

Diamond Elegance Wedding Package 2021

Weddings and Receptions include catering. The food is buffet style, and you choose your buffet menu. The menu options are on the following pages.

Full package includes:

Use of the Entire Facility

- Wedding Ceremony in outdoor garden or inside facility
- Use of the facility for six hours (four hours for event). This includes Main level, Mezzanine, and Covered Balcony.
- Wedding ceremony rehearsal at scheduled time

Food and Beverage

- Appetizer and cocktail period (after ceremony)
- Full dinner buffet
- Tasting for up to 2 people to choose menu (May have additional tasters for a cost of \$10/guest)
- All non-alcoholic beverages
- Champagne toast

Services

- Wedding Planning Services – Three 1-Hour meetings included in package
- “Day of” coordinator (including ceremony rehearsal the day before)
- Flowers for wedding and reception (\$400 allowance)
- Wedding cake (to serve number of guests) Cake tasting with Confection Perfection
- Cake cutting ceremony
- Send off ceremony

Amenities

- Use of plates, silverware, and stemmed glassware for non-alcoholic beverages
- White linen tablecloths and linen napkins in choice of colors
- Attendants in black and white tuxedo uniforms
- Private changing room and suites for both the bride and groom
- Parking is available behind the building as well as out front. New Pedestrian Bridge allows access to parking on other side of railroad tracks.

Fees

- Set-up and cleaning fee included
- Gratuity and taxes included

Menu Options

We offer a variety of food items in each category. Please choose items from each category to build a menu that fits your preferences.

Appetizers and Hors d'oeuvres

Fruit, Cheese, and Cracker Table

Salad (includes rolls with butter)

The Waterstone Mixed Green Salad (served salad bar style)-Mixed greens, shaved parmesan cheese, cherry tomatoes, dried cranberries, candied walnuts, and three dressings: ranch, honey mustard and balsamic vinaigrette

Sides (choose 2)

- Roasted Garlic Red Bliss Mashed Potatoes
- Herb-Crusted Assorted Roasted Potatoes
- Saffron Rice
- Sauteed Seasonal Vegetables
- Penne Pasta with Fresh Vegetables in a Light Cheesy Alfredo Sauce
- Mushroom Risotto Cakes with Roasted Red Pepper Cream Sauce
- Blanched Asparagus with Garlic Butter and Roasted Red Pepper (if in season)

Entrees (choose 2)

- Pan-Sauteed Chicken topped with Melted Provolone Cheese served with a Lemon Butter Sauce
- Seasoned Baked Tilapia served with a Mustard-Chive Cream Sauce
- Marinated and Grilled Pork Tenderloin Medallions topped with a Port Wine Black Cherry Sauce
- BBQ Roasted Meatloaf with House Made BBQ Sauce and topped with Tabasco Onions
- Southern Fried Buttermilk Marinated Chicken with Bourbon Gravy and Smoked Bacon
- Slow Roasted Thinly Sliced Boar's Head Roast Beef with Au Jus and Horseradish Sauce

Please Note:

1. Menu subject to changes throughout the year
2. Additional sides and entrees available for an additional charge

Menu Add-Ons

Dish	Entrée Substitution	Entrée Addition
Carved Herb-Crusted Prime Rib with Au Jus and Horseradish Cream	Not Available	\$3.50/person Plus \$150 (Carving Station Fee)(Minimum \$400 Charge)
Dish	Entrée Substitution	Entrée Addition
Salmon Lightly Seasoned and Topped with a Buerre Blanc Sauce	\$2.75/person	\$4.25/person
Dish	Entrée Substitution	Entrée Addition
Petite 4oz Grilled Filet Medallions Topped with Red Wine Sauce and Blue Cheese Crumbles	\$3.75/person	\$4.75/person
Dish	Entrée Substitution	Entrée Addition
Slow-Braised Brisket* in Chef's Coca-Cola Demi-Glace Sauce and Garnished with Sauteed Carrots and Caramelized Worcestershire Onions	\$2.25/person	\$3.25/person
*Brisket may also be set-up at a Carving Station for an additional charge of \$150		

Diamond Elegance Wedding Package Pricing

Seating up to 275 Guests Available

2021 Pricing	50 guests	75 guests	100 guests	125 guests	150 guests
Saturday	\$7,800	\$8,850	\$9,900	\$10,650	\$11,275
Add-ons	Over 50 guests: \$60/person	Over 75 guests: \$50/person	Over 100 guests: \$40/person	Over 125 guests: \$30/person	Over 150 guests: \$25/person
Friday/ Sunday	\$6,500	\$7,500	\$8,500	\$9,125	\$9,625
Add-ons	Over 50 guests: \$50/person	Over 75 guests: \$45/person	Over 100 guests: \$35/person	Over 125 guests: \$25/person	Over 150 guests: \$20 person

What sets *The Conservatory at Waterstone* apart from other venues is that our all-inclusive package pricing is just that. There are no hidden fees and all taxes and gratuities are included!

The Conservatory

Peak vs. Non-Peak Months and Discounts

<i>Conservatory - Available Discounts (2021)</i>		
<p><u><i>Off-Peak Months</i></u> January, February, July and December</p>	<p><u><i>Saturdays</i></u> Priced the same as Friday/Sunday</p>	<p><u><i>Friday/Sunday</i></u> Beer & Wine Package and DJ – Included</p>
<p><u><i>Soft Months</i></u> March, June and August</p>	<p><u><i>Friday/Saturday/Sunday</i></u> <u><i>50 Guests Minimum</i></u> Beer and Wine 1/2 off or DJ Included</p>	<p><u><i>Friday/Saturday/Sunday</i></u> <u><i>75 Guest Minimum</i></u> Beer & Wine 1/2 off and DJ – Included</p>
<p><u><i>Popular Months</i></u> April, May, September & November</p>	<p><u><i>Friday/Saturday/Sunday</i></u> <u><i>75 Guest Minimum</i></u> Beer & Wine 1/2 off and DJ – Included</p>	<p><u><i>Friday/Saturday/Sunday</i></u> <u><i>100 Guest Minimum</i></u> Beer & Wine 1/2 off and DJ – Included</p>
<p><u><i>Peak Month - October</i></u> (75 guests min booking for Saturday)</p>	<p><u><i>Saturdays</i></u> <u><i>100 Guests Minimum</i></u> Beer and Wine 1/2 off or DJ Included</p>	<p><u><i>Friday/Sundays</i></u> <u><i>75 Guests Minimum</i></u> Beer and Wine 1/2 off or DJ Included</p>

Please Note:

1. Depending on booking month, there may be minimum guest count requirements.
2. If booking a wedding within 60 days (if there is an available date), additional discounts may be available.
3. There are certain circumstances in which discounts vary or do not apply.

Payment Schedule

If you cancel, \$3,000 of the total is a non-refundable deposit. In order to sign a contract to reserve your date, the minimum payment is \$500. The deposit can be made in one full payment at the time of booking or in \$500 payments until 9 months prior to the wedding. At that point, the remaining balance is divided up into the number of months left with the last payment due 30 days prior to your wedding date.

Beer & Wine Package Options

Non-Alcoholic Beverages (already included at no extra charge)

- Sweet and Unsweet Tea, Coke, Sprite, Diet Coke and coffee come with all options

Basic Alcohol package (Optional; *not included in package pricing*)

Wine – includes three

- Sweet Wine: White Zinfandel or Moscato (choose one)
- White Wine: Chardonnay or Pinot Grigio (choose one)
- Red Wine: Cabernet Sauvignon or Merlot (choose one)

Beer – includes three

- Bud Light, Miller Lite or Yuengling (choose two)
- Blue Moon, Sweetwater 420, Corona (choose one)

Up to two Signature drinks

- Two Liquors (provided by Wedding Party)
- Two Mixers (provided by Waterstone)

	50 Guests	75 Guests	100 Guests or More
Basic	\$12/person	\$11/person	\$10/person

Basic Beer and Wine Package includes double the number of pours of beer and wine as the number of guests. Example: For 100 guests, you would get 200 pours of beer and wine. In addition, you would get 2 Signature Drinks, which are not counted. You provide the liquor, and we provide the mixers for the signature drinks.

Upgrades (Basic Alcohol Package must be purchased first)

1. **Unlimited Beer and Wine** - \$200 plus \$2 per person over 100 guests
2. **Cocktail Bar** - An upgrade to the Cocktail Bar is also available if you purchase the basic package above. For an additional \$400, we provide mixers (Orange Juice, Cranberry Juice, Pineapple Juice, Lemonade, Margarita Mix, Sour Mix, Coke, Sprite, Diet Coke, Tonic Water and Club Soda) and an extra bartender (as needed). This upgrade also includes unlimited beer and wine for no extra charge. You provide the liquor of your choice.
3. **Wine Upgrade** - Apothic Red & Apothic White added to wine choices for \$1.00 per guest

Cash Bar Option :

- Beer or Wine: \$5.00 per pour (or bottle for beer)
- Requires one bartender for 100 or less, two bartenders for 100 or more.
 - One bartender- \$100
 - Two bartenders- \$200

Add DJ Services - \$500